

## **Paul Desgrosseilliers**

ExecuJet Haite Aviation Services China - General Manager and Accountable Manager

Haite Group – Deputy General Manager Aviation Maintenance
AsBAA – Vice Chairman, Board of Directors

## Proposed Goals for AsBAA in 2022-2024

Continue to professionalize the association through strengthening and hiring of additional full time AsBAA staff to include management and non-management employees in locations throughout the entire region, in northeast and southeast Asian countries. A key addition and function would be to specifically address regular interactions, alignment, and communications with peer international Associations and organizations such as the NBAA, EBAA, MEBA, IBAC, ICAO just to name a few.

Create chapter advocacy working groups to ensure specific regional issues are addressed through the right channels and results are tracked, measured, and communicated to the members on a regular basis.

Enhance both safety and environmental projects within the association, this includes for the expansion and growth of safety days in each region/chapter and the addition of an environmental day to promote and enhance clean and sustainable initiatives of our members.

Grow the association by adding value to its members, this includes additional professional and tradeshow networking events in every region and country, hosting of professional development days for our members, addition of working groups within the chapters to share and publish best practices in various areas such as finance, flight operations, maintenance, legal, etc., and setup of B2B resources through the website and marketing opportunities to connect members and help find additional business opportunities.

## **Biography**

Paul has worked more than 20 years in business aviation, he joined ExecuJet Haite in April 2013 as the General Manager and Accountable Manager for a large full-scale maintenance repair and overhaul facility with CAAC part-145, FAA, EASA, JMM, Cayman, Bermuda and Aruba approvals which includes service center authorizations from Dassault Falcon Jet, Embraer Executive Jets, Honeywell, and Rolls-Royce for various types of aircraft, avionics and engines. The organization performs line and heavy base maintenance on over fifteen different aircraft types including Bombardier, Gulfstream, Falcon, Embraer, and Boeing Business Jet models.

Paul has worked in China for thirteen years, spending the prior time in China working for Jet Aviation and acting as Chief Representative, responsible for business development activities in China. While working for Jet Aviation, Desgrosseilliers also served as the first General Manager for Shenzhen Business Aviation Center, the fixed-based operations (FBO) at Shenzhen Bao'an International Airport run by Deer Jet.

Before relocating to China in 2009, Desgrosseilliers spent more than seven years as Operations Manager for Jet Aviation's Boston/Bedford FBO/MRO in Massachusetts, US. During that time, Paul was one of a few managers from Jet Aviation brought to Beijing to assist in the management of business jet operations during the Olympic Games in 2008.

Desgrosseilliers holds a Bachelor of Science in Aviation Science from Bridgewater State University and a Master of Business Administration from the University of Massachusetts, US. He has a FAA private pilot license, FAA dispatcher license and CAAC maintenance manager certificate. He is also currently serving a two-year term as Vice Chairman within the Board of Directors of AsBAA.