

September 20, 2026

Attention: Eric Lam

ASIAN BUSINESS AVIATION ASSOCIATION

Dear Eric,

Please allow me to briefly elaborate why I seek to continue my role at AsBAA within the Board of Directors. Please see my summary of key initiatives that I intend to drive if elected to the Board of Directors.

- I believe I can continue to add value in identifying new activities and opportunities to include exhibitions and small airshows and then work to successfully execute on these projects.
- I plan to further promote the industry and grow the Association's presence across East and Southeast Asia as business aviation continues to expand within emerging markets as well as existing East Asian countries.
- I would seek to increase our lobbying and coordination efforts to the benefit of the industry alongside our local member entities and/or local Associations that will be key to driving growth or improving operations across the region.
- Finally, we need new approaches to existing processes to focus on strengthening and standardizing marketing and overall communications with procedures and systems to better inform our members and highlight the day-to-day association activities across the region.

Thank you for your time, and I will continue to support this association in whatever capacity the members see fit.

Yours sincerely,



PAUL DESGROSSEILLIERS
General Manager